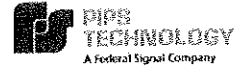


# PIPS Technology - US Pricing



Product Category and Item	US List Price	Shipping (per system)
<b>PIPS Law Enforcement Mobile Systems</b>		
Mobile Law Enforcement Package - Slate low profile camera(s) with 810nm or 950nm illumination, SuperRex III processor, camera cable/connector(s), GPS module, PAGIS software, PIPS ALPR/OCR Engine, Client/Server architecture, Lightbar Mounting Bracket(s) and Plate(s) for approved lightbar assemblies (see Notes). Please replace XXX in part number with desired infrared wavelength (810 or 950). A System Design Questionnaire will need to be completed to gather configuration details.		
SLATE-XXX-LE-B	One Camera System	\$ 12,250 \$ 95
SLATE-XXX-LE-S	Two Camera System	\$ 14,400 \$ 95
SLATE-XXX-LE-G	Three Camera System	\$ 16,550 \$ 95
SLATE-XXX-LE-P	Four Camera System	\$ 18,700 \$ 95
Portable Law Enforcement Package - Slate low profile camera(s) with 810nm or 950nm illumination, SuperRex III portable ALPR processor, camera cable/connector(s), GPS module, PAGIS software, PIPS ALPR/OCR Engine, Client/Server architecture, camera mounting bracket(s), and camera carrying case. Customer to supply laptop with available ethernet port, or order separately from PIPS (PIPS-MDT). Please replace XXX in part number with desired infrared wavelength (810 or 950); replace YYY with desired mount (CLIP or MAG). A System Design Questionnaire will need to be completed to gather configuration details.		
SLATE-XXX-P1-YYY	One Camera System	\$ 13,900 \$ 95
SLATE-XXX-P2-YYY	Two Camera System	\$ 16,400 \$ 95
SLATE-XXX-P3-YYY	Three Camera System	\$ 19,250 \$ 95
SLATE-XXX-P4-YYY	Four Camera System	\$ 21,750 \$ 95
Back Office System Software for system administration, data analysis and data storage. Provides data mining and reporting, basic mapping functionality, remote alerting, and networking in support of inter-agency data sharing. Sold as concurrent user licenses; smart clients may be installed on an unlimited number of PC's and licenses determine how many users may be logged in simultaneously. <b>BOSS is provided with Microsoft SQL Express which has a 4 GB database size limit. PIPS Technology strongly recommends a full Microsoft SQL 2008 database license for any system with more than two mobile vehicles or fixed sites.</b>		
BOSS-ADMIN	Basic License providing administrator access and one concurrent user.	\$ 995
BOSS-5	Block of 5 Concurrent User Licenses	\$ 2,250
BOSS-10	Block of 10 Concurrent User Licenses	\$ 3,500
BOSS-25	Block of 25 Concurrent User Licenses	\$ 7,000
BOSS-50	Block of 50 Concurrent User Licenses	\$ 13,250
BOSS-100	Block of 100 Concurrent User Licenses	\$ 25,000
PIPS-BOSS-SQL	Microsoft SQL Server 2008 Standard Edition Software License - recommended for all deployments greater than two mobile deployments or fixed sites	\$ 6,750
PIPS-BOSS-SQL-EP	Microsoft SQL Server Enterprise Edition Software License - recommended for all deployments greater than 50 mobile deployments or fixed sites	\$ 22,500
BOSS-MAP	Advanced mapping utilizing Bing Maps. Provides enhanced mapping functionality including satellite imagery, bird's eye, and multiple view options.	\$ 795
BOSS-WHITELIST	Whitelist support to enable BOSS and PAGIS for simultaneous hotlist and whitelist support.	\$ 5,500
Hardware Servers	Please contact PIPS to discuss server sizing based on your unique deployment.	Custom
<b>PIPS Mobile System Accessories &amp; Replacement Parts</b>		
PIPS-TSMON	Touch Screen Monitor with internal speaker	\$ 1,775
PIPS-MDT	Ruggedized MDT with PAGIS installed and pre-configured for use with mobile or portable system (Intel Core 2 Duo, touchscreen, Gobi Integrated wireless, backlit keyboard)	\$ 4,100
SLATE-CABLE	Slate cable assembly for permanent installation with the SuperRex ALPR microprocessor.	\$ 275
PIPS-GPS-MOB	GPS Module for the Mobile Law Enforcement Package	\$ 295
PIPS-GPS-PORT	GPS Module for the Portable Law Enforcement Package	\$ 295
PIPS-BRACKET-XXX	Lightbar bracket for Mobile ALPR system. Please use XXX to designate type of lightbar. Available designs include the full range of Federal Signal lightbars, Whelen Liberty and Edge, Code 3 Defender and other 13.25 and 16.25" bars, and Tomar.	\$ 995
PIPS-PORT-CAMCASE	Replacement Camera Carrying Case (holds all cameras, mounts, and cabling for up to 2-camera portable system)	\$ 895
Portable Mounting Options for the Slate Camera - Simplified camera mounting options for quick movement from vehicle to vehicle		
SLATE-CLIP	Clip Mount for Trunk	\$ 315
SLATE-MAG	Magnet Mount with Safety Tether	\$ 315
Additional Camera Kit for the PIPS Mobile Law Enforcement System. The additional camera kit includes the Slate camera, camera cable/connector assembly and mounting bracket hardware. Please replace XXX in part number with desired infrared wavelength (810 or 950)		
SLATE-MCK-XXX	Slate Add-on Camera Kit for Mobile System	\$ 3,250
Additional Camera Kit for the PIPS Portable Law Enforcement System. The additional camera kit includes the Slate camera, camera cable/connector assembly and mounting bracket hardware. Please replace XXX in part number with desired infrared wavelength (810 or 950); replace YYY with desired mount (CLIP, MAG, or BOLT)		
SLATE-XXX-YYY	Slate Add-on Camera Kit for Portable System	\$ 3,650
Vehicle Pre-Wire Kits for Agencies and Outfitters pre-wiring new patrol cars for Slate ALPR systems for later upfitting and/or to allow for systems to be moved among vehicles. Includes camera cables, power cable, ethernet cable, and (optional) GPS unit.		
PIPS-PREWIRE4-GPS	Prewire Kit for 4-camera Slate system with GPS	\$ 1,160
PIPS-PREWIRE4	Prewire Kit for 4-camera Slate system (no GPS)	\$ 895
PIPS-PREWIRE3-GPS	Prewire Kit for 3-camera Slate system with GPS	\$ 963
PIPS-PREWIRE3	Prewire Kit for 3-camera Slate system (no GPS)	\$ 698

# PIPS Technology - US Pricing



Product Category and Item		US List Price	Shipping* (per system)
<b>PIPS Fixed Site Integrated ALPR Systems</b>			
Spike+ (Model P372) Compact ALPR Camera with Onboard Illumination and Integrated ALPR Processor with ALPR/OCR Engine - dual lens camera assembly (Infrared and color) with long hood. Includes support for the optional compact flash onboard data storage module. <i>Please replace XXXX with desired Infrared wavelength (750, 810, or 950). A System Design Questionnaire will need to be completed to gather configuration details.</i>		\$ 11,000	\$ 65
SPIKEPLUS-XXX	Spike+ Fixed ALPR Camera		
SpikeHD (Model P382) Compact ALPR Camera with Onboard Illumination and Integrated ALPR Processor with ALPR/OCR Engine - dual lens camera assembly (Infrared and color) with long hood. Supplied with 1 GB compact flash as standard. <b>Contact the factory for pricing for 2 GB or 4 GB compact flash options - must be ordered at time of camera order.</b> High resolution IR sensor provides full lane coverage with one unit. <i>Please replace XXXX with desired infrared wavelength (750, 810, or 950). A System Design Questionnaire will need to be completed to gather configuration details.</i>		\$ 19,000	\$ 75
SPIKEHD-XXX	SpikeHD High Resolution ALPR Camera		
<b>PIPS Fixed Site Options and Accessories</b>			
HC3724015	Spike+ Long Sunshield	\$ 155	
VES-PLUS	Enhanced Violation Enforcement System Software for Spike+ and SpikeHD - provides the additional performance features of Session Control, Data Authentication and Data Encryption	\$ 1,500	
Termination Boxes for field installation of Spike+ and SpikeHD Fixed ALPR Cameras - NEMA 4 Rated, includes power supply, lightning protection circuitry and power/data cable assembly (50 ft for Spike+ and 100 ft for SpikeHD).			
X3721001	Spike+ Single Camera Termination Box	\$ 750	
X3721001-2	Spike+ Two Camera Termination Box	\$ 975	
X3821001	SpikeHD Single Camera Termination Box	\$ 845	
X3821001-2	SpikeHD Two Camera Termination Box	\$ 1,070	
Optional Compact Flash modules for Spike+ and SpikeHD Fixed ALPR Cameras. Enables local data storage/buffering of captured ALPR data - <b>Must be ordered in conjunction with the camera.</b>			
SPIKEPLUS-CF-4GB	4 GB Module for Spike+	\$ 475	
SPIKEHD-CF-4GB	4 GB Module for SpikeHD	\$ 475	
<b>Spike+ and SpikeHD Mounting Bracket Kits</b>			
AP372URBCKT	Urban Highway Quick Release Bracket Kit for Spike+	\$ 540	
AP372QRPBCKT-X	Pole Mount Quick Release Bracket Assembly for Spike+ (9" diameter maximum). <i>Replace "X" with horizontal (H) or vertical (V) pole designation.</i>	\$ 675	
AP382URBCKT	Urban Highway Quick Release Bracket Kit for Spike HD	\$ 650	
AP382QRPBCKT-X	Pole Mount Quick Release Bracket Assembly for SpikeHD (9" diameter maximum). <i>Replace "X" with horizontal (H) or vertical (V) pole designation.</i>	\$ 785	
<b>Spike+ and SpikeHD Cable Assemblies</b>			
X4335033	Spike+ Socket Cable - 100' length	\$ 295	
X4335034	Spike+ Plug Cable - 100' length	\$ 295	
X3825101	Spike Plus or SpikeHD (P382) power/data cable assembly (100 ft) - single cable configuration for use in all field applications (does not include support for the application serial port or 3rd party system input trigger).	\$ 395	
<b>PIPS Services</b>			
PIPS-SRVC-TECH	Technical Telephone Support or Hardware Repair hourly labor rate		\$75 / hr
PIPS-SRVC-PESS	Fixed system Project Engineering Service Including: Project kickoff meeting at customer site and site survey and production of a basic drawing package for the project. Includes travel and living expenses for the site survey.	\$ 4,800	
PIPS-SRVC-MVI	Field Engineering services required for the installation of the PIPS Mobile ALPR system on a police vehicle including PAGIS in-car and BOSS back office software training. Priced on a per vehicle basis with travel and living expenses included.	\$ 3,200	
PIPS-SRVC-FLDENGR	Field Engineering services priced on a per day basis (Travel and living included)	\$ 1,800	
PIPS-SRVC-TBOSS	Attendance for one individual to a BOSS/PAGIS Product Training (2 day training class) at the PIPS Technology HQ facility.	\$ 1,250	
<b>PIPS Product Maintenance</b>			
<p><b>PIPS Mobile and Fixed Hardware System Maintenance - Annual Maintenance Renewal for the first and second year of maintenance. Hardware maintenance programs provide free repair or replacement at PIPS expense (customer responsible for product shipment to PIPS). Software maintenance programs provide free access to software updates and software hot fixes. For year #3, multiply the year #1 price by 1.1 and for year #4, multiply the year #1 price by 1.2.</b></p>			
PIPS-SRVC-MAINT-MOBILE	Annual maintenance cost for year #1 and #2 for the PIPS mobile and portable vehicle systems including the PAGIS in-car display software	\$ 2,000	
PIPS-MAINT-MPRE	Premium Annual maintenance offering for the PIPS mobile and portable ALPR systems (customers must have more than 5 systems to qualify). The Premium package provides onsite service stock (one complete system) for each five systems covered by the Premium maintenance program. Cost shown is the annual maintenance cost for year #1 and #2 for the PIPS mobile system.	\$ 2,850	
PIPS-SRVC-MAINT-SPIKE	Annual maintenance cost for year #1 and #2 for the PIPS Spike+ fixed camera product.	\$ 1,100	
PIPS-MAINT-SPRE	Premium Annual maintenance offering for the PIPS Spike+ fixed ALPR system for customers with 5 or more Spike+ units deployed. The Premium package provides onsite service stock (one spare Spike+ unit) for each five Spike+ units covered by the Premium maintenance program. Cost shown is the annual maintenance cost for year #1 and #2 for the PIPS Spike Plus system.	\$ 1,750	
PIPS-SRVC-MAINT-SPIKEHD	Annual maintenance cost for year #1 and #2 for the PIPS SpikeHD high resolution fixed camera product.	\$ 1,900	
PIPS-MAINT-HDPRE	Premium Annual maintenance offering for the PIPS SpikeHD fixed ALPR system for customers with 5 or more SpikeHD units deployed. The Premium package provides onsite service stock (one spare SpikeHD unit) for each five units covered by the Premium maintenance program. Cost shown is the annual maintenance cost for year #1 and #2 for the PIPS SpikeHD system.	\$ 2,550	
PIPS-SRVC-MAINT-BOSS	Annual maintenance cost for the PIPS BOSS back office system software - calculated as a % of the cumulative license fee for BOSS.		12%

# PIPS Technology - US Pricing



Product Category and Item		US List Price	Shipping* (per system)
<b>PIPS Processors</b>			
SR111	Mobile ALPR Processor for permanent mount in a vehicle - Supports up to 4 dual lens Slate cameras	\$ 7,250	
SR111P	Portable ALPR Processor in a ruggedized and EMI-shielded aluminum case designed for portability between vehicles and/or covert/tactical operations - Supports up to 4 dual lens Slate cameras	\$ 7,700	
<b>PIPS Software Products</b>			
PIPS-SW-PAGIS	In-car License Plate Capture and GUI software including the PIPS ALPR/OCR Engine and Mapping Software- Licensed per processor unit (includes USB dongle for software security)	\$ 6,500	
PIPS-OCR-S	Software engineering work to produce a modified OCR engine based on the issue of one or more new state plate designs for a single state OCR engine solution. Customer is required to provide plate images to PIPS for use in developing and testing the OCR engine.	\$ 7,500	
PIPS-OCR-MS	Software engineering work to produce a modified OCR engine based on the issue of one or more new state plate designs for a <b>multi-state OCR engine solution (maximum of a 4 state region)</b> . Customer is required to provide plate images to PIPS for use in developing and testing the OCR engine.	\$ 10,500	

**Important Notes Regarding the PIPS Price List:**

1. Any product returns are subject to a 15% restocking fee
2. Non-warranty repair service includes a 90 day parts and labor warranty for the repair
3. Shipping and handling costs must be quoted for each order. Insurance costs are not included here and should be noted as not included in our standard quote. Shipping rates are set per system as indicated on this price list. Shipping costs for replacement parts and other components not part of a system will be billed at cost (minimum \$25 per order).
4. Approved lightbar assemblies include the full range of Federal Signal lightbars, Whelen Liberty and Edge, Code 3 Defender and other 13.25 and 16.25" bars, and Tomar. Non-approved lightbar mounting designs will add \$5,000 to the system cost, and will add 4 weeks additional lead time to the availability.